



ABOUT VIGNON

Founded in 2001, Vignon is a privately held Texas Corporation, with a primary focus on the utility industry. Vignon has a history of providing reliable, consistent, and cost-effective solutions.

Vignon is qualified as a socially and economically disadvantaged small business concern (SDB) under the Small Business Act. This designation along with our capabilities and track record can help your organization on compliance with the laws and regulations governing projects approved under the American Recovery and Reinvestment Act of 2009.

Recently honored as one of the Top 50 Fastest Growing Women-Led companies in the U.S. by *Entrepreneur Magazine*, Vignon has also been selected as one of the Top 15 Fast-Track Woman Business Enterprises by *Women's Enterprise Texas Magazine*.

Today's business challenges are complicated.

Hiring the right consultants doesn't have to be.

Market Drivers

One of the current major drivers in the market for professional services (and one that will continue for the next 5 or more years) is the looming retirement of the approximately 77 million Baby Boomers. The generation behind the Boomers does not have enough people to fill all the voids in the workforce caused by these retirements. Many projections estimate a shortfall of 30 million as there are only 46 million Gen-X'ers in the labor force. This will trigger a series of consolidations, the use of shared or leveraged IT services, and IT legacy system modernizations due to the loss of institutional knowledge.

These human capital losses will only be exacerbated by the challenges we are faced with to modernize an antiquated power grid and supporting delivery systems.

Utility Industry Focus

Vignon has years of experience and a proven track record in the utility and public sectors. We implement SAP products including ISU-CCS functionality for utilities. Our full system development life-cycle experience encompasses implementing SAP solutions for the water, water waste, and electricity industries. Our philosophy is to

utilize proven software templates wherever possible to minimize our client's project risk. Vignon has a close partnering relationship with SAP and is an SAP certified Alliance Services Partner.

Project Success Stories

Water Utility

A major urban metropolitan water utility was in need of new customer information and billing systems to replace its aging systems. The old systems were not capable of providing timely data, were difficult to modify, were on outdated platforms, and were costly to maintain. Vignon was chosen to manage the technical infrastructure, custom development, and initial support structure for the project.

The focus of our work was to assess the technical environment's capability to support the functional solution. Once the technical environment was in place, Vignon developed custom applications to model the client's unique requirements in the SAP system. After the go live, the client again turned to Vignon to develop the post implementation support model and staffing requirements for the help desk.





VISION FOR THE FUTURE

“The basic idea is, is that we’re still using an electricity grid that dates back 100, 150 years ago. We’ve got an entirely new set of technologies, huge demands in terms of energy, but we’ve got a grid that’s completely outdated.

We could set up systems so that everybody in each house have their own smart meters that will tell you when to turn off the lights, when the peak hours are, can help you sell back energy that you’ve generated in your home through a solar panel or through other mechanisms.”

President Barack Obama

After several months of system stabilization the utility decided to standardize on a more sustainable SAP management platform and migrate to SAP’s Solution Manager. Vignon was chosen to manage and implement this important initiative, by designing a proof of concept to implement the tool.

Electric Utilities

A regional electric provider has been using SAP for over ten years to manage its human resources, plant maintenance, materials, and financial functions. An aging and unsupported customer information system, precipitated an inquiry for the possibility of moving to SAP’s customer information and utility billing solution. Vignon was chosen to assess the current situation, develop a model for return on investment, and recommend alternatives for transitioning to an

SAP CIS and billing solution. Based on this study, the implementation of the proposed solution is planned for Q1/Q2 2010. Recently, Vignon was again chosen to perform a scoping assessment for the implementation of SAP’s Environmental Health and Safety module for the same utility.

Another electricity provider has been a long time customer of SAP, and after several years considered moving its customer information and billing functions into SAP to compliment its other applications. Before a CIS and billing implementation could get underway, the utility needed to upgrade to the current version of SAP. Vignon was selected to assist with its upgrade in preparation for the pending CIS implementation. As an extension of this work, Vignon has also implemented SAP’s change request management and service desk portions of Solution Manager.

Our Capabilities Includes

- SAP ERP and Utility (IS-U) Implementation/Upgrades
- Legacy Modernization
- Program and Project Management
- Independent Project Oversight
- CFO and CIO Services
- Strategic Planning
- Enterprise Risk Management
- Technology Migration
- Succession Planning
- Technology Assessment
- Outsourcing
- Staff Augmentation

Locations

- Austin, TX
- Birmingham, AL
- Breckenridge, CO
- Dallas, TX
- Omaha, NE